network management simplified

SOLARWINDS CZECH

Den s průmyslovými partnery FI MUNI, 9.12.2010 Tomas Kucera



SolarWinds Fast Facts

Provider of Network Management Software

- Founded in 1998
- Headquartered in Austin, TX
- Publicly traded on the NYSE since May 2009
- More than 430 employees worldwide
- Over 97,000 customers in 170 countries



SolarWinds releases new Web-based Orion Network Performance Manager (NPM)

SolarWinds founded:



Michael Bennett becomes president and CEO; Austin headquarters established; launches Orion NetFlow Traffic Analyzer (NTA)



SolarWinds introduces Orion Application Performance Monitor (APM) and Orion Enterprise Operations Console (EOC); makes significant enhancements to Orion NPM and Orion NTA: launches Orion Network Configuration Manager (NCM), formerly Cirrus; establishes APAC headquarters in Singapore; 20,000th user joins thwack



SolarWinds acquires certain assets of Tek-Tools Software, enters Storage Resource Management market; Kevin Thompson named president and Chief Exective Officer, Mike Bennett named Executive Chairman; Michael S Berry ioins as Chief Financial Officer

TFK-TC



SolarWinds surpasses 1 million user mark; unveils community site, thwack; establishes EMEA headquarters in Cork; acquires

SolarWinds named Network Management Partner for Cisco® EnergyWise; launches 10th version of Toolset; introduces Orion IP Address Manager; completes Initial Public Offering on the New York Stock Exchange, listed under "SWI": launches Orion IP SLA Manager

SolarWinds launches Cirrus introduces first Toolset Configuration Manager; Bain Capital and Insight Ventures invest

1998 2001 2005 2006 2007 2008 2009 2010

ipMonitor

SolarWinds Worldwide



solarwinds

The SolarWinds Portfolio

IT Management Opportunity Network: Storage: Application: SolarWinds SolarWinds Orion APM Orion NPM + Profiler Modules Virtualization **Technology Drivers Data Center Consolidation Cloud Computing** Green IT

solarwind

Products

Solutions for Network and Applications Management

Orion

Enterprise-Class Network Management

Network Performance Monitor
Application Performance Manager
Network Configuration Manager
Network Traffic Analyzer
IP Address Manager
IP SLA Manager

ipMonitor

Entry-level Network Monitoring

Solutions for Storage and Virtualization Management

Storage Profiler, Virtual & Server Profiler, Backup Profiler

Solutions for Individual Network Engineers

Tools for **Engineers**

Engineer's Toolset, Kiwi and LANsurveyor

Solutions for Individual Network Engineers

Free Tools

Stand-alone Utilities and Management Applets



SolarWinds Strategy

We develop user-centric enterprise software that is:

Simple to Use and Maintain

- Intu
- Windows-based
 - Intuitive user interface
 - Built-in real-world workflows
 - Easy to customize

Easy to Deploy



- Downloadable
- Self-install and configure in minutes

Powerful and Practical



- Solves real-world user problems
- Scalable from one to >100,000 devices
- No shelf-ware

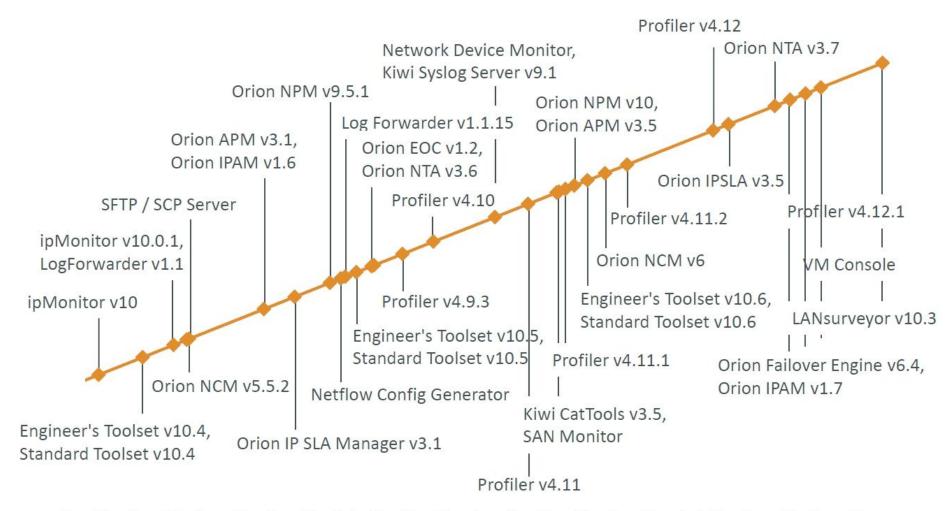
User-Centric and Community Guided



- Direct interaction
- Responsive to customer/ community feedback



Frequent Releases



Oct 09 Nov 09 Dec 09 Jan 10 Feb 10 Mar 10 Apr 10 May 10 Jun 10 Jul 10 Aug 10 Sep 10





Free Tools for Network Engineers

- » Meet our superheroes
- » Build by network engineers for network engineers
- » Frequent updates of the Free Tools portfolio
- » 17 free tools to get you started in network management
 - » Network Device Monitor, Network Config Generator, WMI Monitor, IP Address Tracker, IP SLA Monitor, Real-time NetFlow Analyzer, VM Console, Kiwi Syslog Server, Kiwi CatTools, Exchange Monitor, TFTP Server, and others

solarwir

ip route 15.201.49.21 255.255.255.255 NullC

- # snmp-server enable traps envmon
- # snmp-server host 172.16.83.87 ver 2c SolarWinds
- # snmp-server community thwack RW
- #^Z

Growing Online Community

- » More than 60,000 members
- » Troubleshooting forums
- » Feature requests

thwack_

- » Content sharing zone
 - » Educational materials
 - » Templates
 - » Technical tools and scripts
- » Geek Speak
- » Mission: Not only to provide superb support for SolarWinds products but also educate the public about networking and network management
- » More on http://thwack.com



Ultimate Fan Culture



SolarWinds Czech

Biggest Engineering Team at SolarWinds

- » 2ND BIGGEST Office
- » Established in April 2008
- » Over 70 employees and growing
- » Technologies used
 - » C#/ASP.NET, MS SQL, Networking (SNMP, ICMP, Netflow, etc.)
 - » Developing Network & Application monitoring and management SW
- » Agile software development process (SCRUM like)
- » Daily use of English
- » Innovative environment
- » Friendly and informal atmosphere



Bachelor & Diploma Theses

Bachelor Theses

- » Tracking of roaming clients in IPv6 based wireless networks (taken)
- » Network discovery and topology mapping in heterogeneous IPv4/IPv6 based networks (taken)
- » Performance testing and benchmarking in virtual environments (taken)

Diploma Theses

- System for testing network discovery of products in simulated environment
- Methods of measurement of load in computer networks
- » Forecasting of future performance in computer networks

Summer internship

» Several intern positions were opened this summer (will repeat next year)



Open Positions & Contact

Open Positions

- » C# / ASP.NET Developers
- » Product Testers / QA Engineers
- » Team Leads

Corporate Website

http://www.solarwinds.com

Contact Information

Tomas Kucera

Director, R&D Operations

tomas.kucera@solarwinds.com



network management simplified

Thank You

